

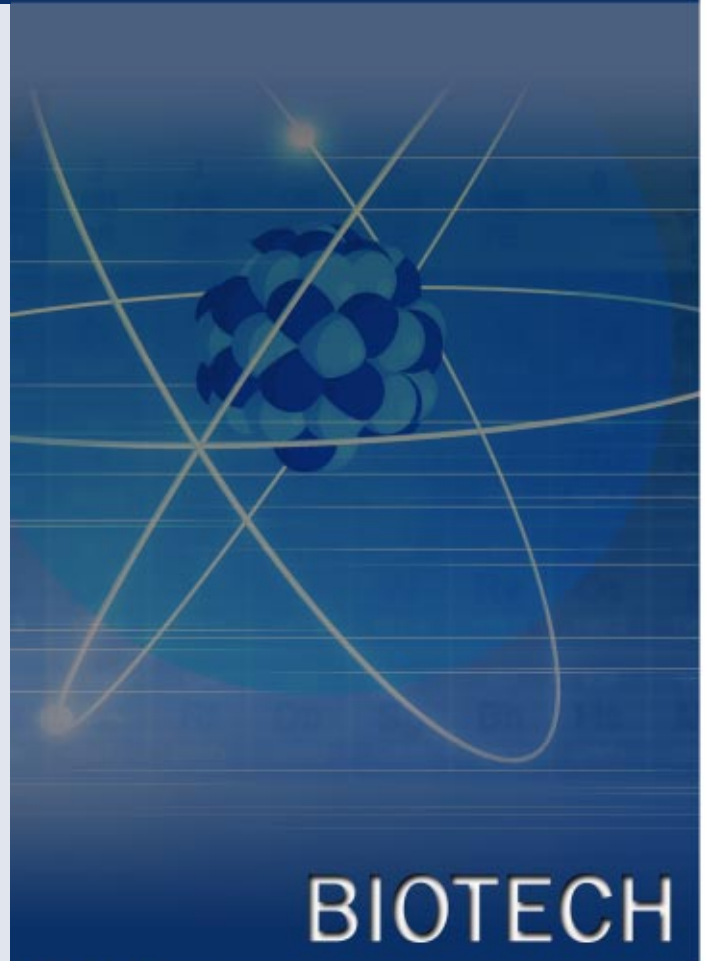
Life Sciences Connection:

Pennsylvania's strong position in the life sciences is a plus to developing medical and biomedical equipment manufacturing in NWPA.



NW Pennsylvania's Key Facts on Life Sciences Sector

- 66,000 Life Sciences-related employees.
- 413 research and development companies employing over 7,000 people, 454 testing laboratories employing nearly 5,000 people, and 285 research organizations employing over 3,500 people.
- Ranked second nationally in pharmaceutical employment with nearly 30,000 employees, third in biotech employment & fourth in medical device employment.
- Regenerative medicine industry has a market capitalization of \$4.3 billion.
- Home of the second-largest health education research center in the United States.
- Home of the largest breast cancer tissue bank in the United States.
- Home to such breakthroughs as the rubella and polio vaccines, human interleukin-12, the first location for robotic surgery and the first fully implantable left ventricular heart assist system.



BIOTECH

Biomedical Industry

Northwest Pennsylvania as a
Location for the Biomedical Industry



NORTHWEST PENNSYLVANIA REGIONAL PLANNING
AND DEVELOPMENT COMMISSION

395 Seneca Street • Oil City, PA • 16301
Phone: 814.677.4800 • Fax: 814.677.7663
www.nwcommission.org

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Data prepared by Carter & Burgess,
Inc., a world-renowned architecture/
engineering, real estate and site
selection firm.

Why choose Northwest Pennsylvania as a Location for the Biomedical Industry?

Biomedical is an emerging industry in the region and Northwest Pennsylvania has the potential and resources available to be your **best location** for this industry!

What Cost Savings opportunities are available in Northwest Pennsylvania's (NWPA) Biomedical field?

Taxes: Immense property and corporate tax abatements can be acquired by locating a firm within a Keystone Opportunity Zone (KOZ).

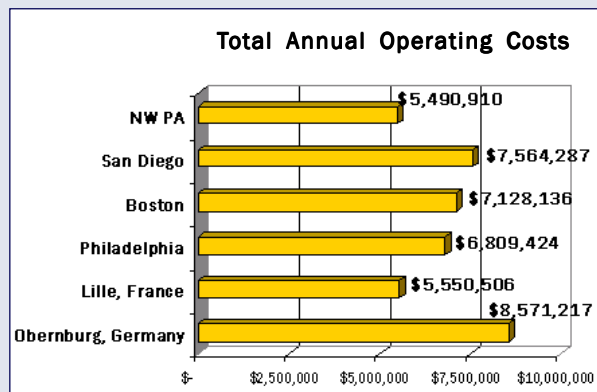
Utilities: NWPA has the lowest electric power rates compared to the other five competing locations due to attractive incentive rates.

Cost of Living: With the U.S. average at 100%, NWPA is the only area rating under the U.S. average, at 94.2%. (Source: ERI)

Build-to-Suit: Due to the low cost of prime industrial sites and lower construction costs, NWPA's building - related costs are ranked the lowest.

Labor: NWPA has the lowest overall labor cost of the five competing areas.

Operating Costs: NWPA has the lowest cost locale in the Biomedical field. (see chart)



Centrally Located!

Pennsylvania is centrally located for distribution to major customer markets in the North-east, Mid-Atlantic, and Midwest regions. NWPA's close proximity to major medical/biomedical centers like Pittsburgh, Cleveland, Buffalo and Ontario, Canada are especially important to the location of medical/biomedical equipment manufacturers in NWPA.



Higher Education, Advanced Training & Other Biomedical Advantages Abundant!

NWPA offers outstanding opportunities for biomedical companies. The following regional research and development strengths focus in the areas of biomedical, nanotechnology, agrabio/agraforest, environmental and medical devices: *Knowledge Park in Erie, University of Pittsburgh Medical Center, Lake Erie Research Institute*



! NW Pennsylvania's Strengths for Biomedical Firms

- Lowest cost area versus all comparison cities.
- Excellent proximity to regional biomedical centers.
- Growing presence of biomedical operations.
- Outstanding educational and training resources.
- Good site and build-to-suit opportunities.
- Great financial and training incentives to help firms with start-up and expansion.
- Outstanding professional resources that are ready, willing and able to assist firms.
- Reasonable cost of living.

