

! NWSA Incentives

The Northwest Commission can facilitate excellent incentive packages to qualified Fabricated Metals businesses.

Major programs include:

- **Keystone Opportunity Zones (KOZ):** KOZs represent the boldest, most forward-thinking economic development program in the nation. Through credits, waivers, and comprehensive deductions, total taxes on economic activity in KOZs are reduced to almost zero. These tax abatements remain in effect through 2013. NWSA has numerous designated zones.
- **Customized Training Programs:** The third largest program in the nation, the Customized Job Training program is responsive to employer needs by providing grant funds for specialized job training to existing or newly-hired employees.
- **Guaranteed Free Training Program:** Through the Workforce and Economic Development Network of PA (WEDnetPA), qualified companies may receive free job training for basic entry-level skills and advanced information technology skills for their employees. PA is the first state to offer advanced technology and business training online.
- **R&D Tax Credits:** Corporate income tax reductions for firms investing in research and development.



Fabricated Metals Industry

Northwest Pennsylvania as a Location
for the Fabricated Metals Industry



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Data prepared by Carter & Burgess,
Inc., a world-renowned architecture/
engineering, real estate and site
selection firm.

Why choose Northwest Pennsylvania as a Location for the Fab Metals Industry?

*Fabricated Metals is a long standing, dominant and traditional industry in the region and NWPA has the potential and resources available to be your **best location** for this industry!*

What Cost Savings opportunities are available in Northwest Pennsylvania's (NWPA) Fabricated Metals field?

Taxes: Immense property and corporate tax abatements can be acquired by locating a firm within a Keystone Opportunity Zone (KOZ).

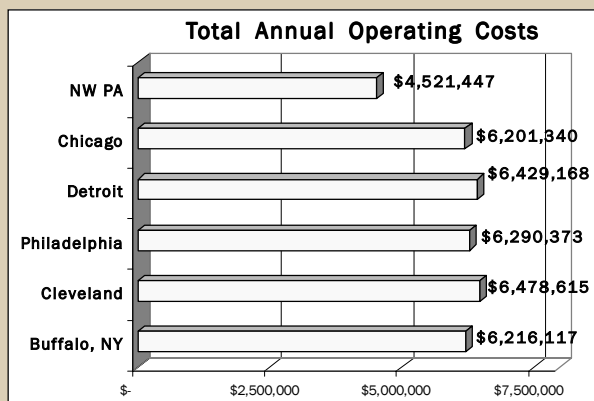
Utilities: NWPA has the lowest electric power rates compared to the other five competing locations due to attractive incentive rates.

Cost of Living: With the U.S. average at 100%, NWPA is the only area rating under the U.S. average, at 99.7%. (Source: ERI)

Build-to-Suit: Due to the low cost of prime industrial sites and lower construction costs, NWPA's building - related costs are ranked the lowest.

Labor: NWPA has the lowest overall labor cost of the five competing areas. Over \$400,000 would be saved in wage costs annually alone by locating this project in NWPA instead of Detroit, the highest wage locale.

Operating Costs: NWPA has the lowest cost locale in the Fabricated Metals field. (see chart)



Leading NWPA Fabricated Metals Resources!

The regions leading strengths in Fabricated Metals parallel its general manufacturing strengths, which includes favorable access to markets and suppliers, an experienced manufacturing workforce, and special supplier advantages offered by the region's precision tool and die industry. The industry has 317 Fabricated Metals firms that employ 12,788 people. The industry is well represented in the region now and has favorable growth prospects for those specialized producers of innovative products. International trade will be important to these companies' future growth.



NWPA County	Firm	Jobs
Clarion, PA	5	180
Crawford, PA	41	1,683
Erie, PA	138	4,430
Forest, PA	1	100
Lawrence, PA	43	1,026
Mercer, PA	51	4,018
Venango, PA	13	135
Warren, PA	25	1,216
Totals	317	12,788



NW Pennsylvania's Strengths for Fab Metals Firms

- The low cost area versus all comparison cities.
- Excellent proximity to regional markets.
- Good presence of fab metals operations.
- Outstanding educational and training resources.
- Good site and build-to-suit opportunities.
- Great financial and training incentives to help firms with start-up and expansion.
- Outstanding professional resources that are ready, willing and able to assist firms.
- Reasonable cost of living.

