

## ! NWPA Incentives

*The Northwest Commission can facilitate excellent incentive packages to qualified Industrial Machinery businesses. Major programs include:*

- **Keystone Opportunity Zones (KOZ):** KOZs represent the boldest, most forward-thinking economic development program in the nation. Through credits, waivers, and comprehensive deductions, total taxes on economic activity in KOZs are reduced to almost zero. These tax abatements remain in effect through 2013. NWPA has numerous designated zones.
- **Customized Training Programs:** The third largest program in the nation, the Customized Job Training program is responsive to employer needs by providing grant funds for specialized job training to existing or newly-hired employees.
- **Guaranteed Free Training Program:** Through the Workforce and Economic Development Network of PA (WEDnetPA), qualified companies may receive free job training for basic entry-level skills and advanced information technology skills for their employees. PA is the first state to offer advanced technology and business training online.
- **R&D Tax Credits:** Corporate income tax reductions for firms investing in research and development.



### Industrial Machinery Industry

Northwest Pennsylvania as a Location  
for the Industrial Machinery Industry



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Data prepared by Carter & Burgess,  
Inc., a world-renowned architecture/  
engineering, real estate and site  
selection firm.

## Why choose Northwest Pennsylvania as a Location for the Industrial Machinery Industry?

*Industrial Machinery is a long standing, dominant & traditional industry in the region & Northwest Pennsylvania has the potential & resources available to be your **best location** for this industry!*

## What Cost Savings opportunities are available in Northwest Pennsylvania's (NWP) Industrial Machinery field?

**Taxes:** Immense property and corporate tax abatements can be acquired by locating a firm within a Keystone Opportunity Zone (KOZ).

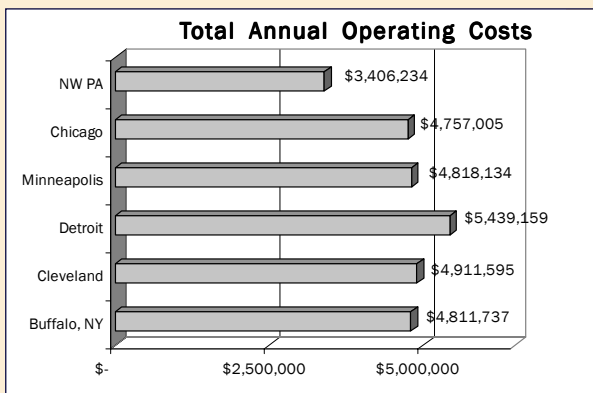
**Utilities:** NWP has the lowest electric power rates compared to the other five competing locations due to attractive incentive rates.

**Cost of Living:** With the U.S. average at 100%, NWP is the only area rating under the U.S. average, at 99.7%. (Source: ERI)

**Build-to-Suit:** Due to the low cost of prime industrial sites and lower construction costs, NWP's building - related costs are ranked the lowest.

**Labor:** NWP has the lowest overall labor cost of the five competing areas.

**Operating Costs:** NWP has the lowest cost locale in the Industrial Machinery field. Over \$2 million per year could be saved by locating to NWP versus the highest cost area, Detroit. (see chart)



## Leading NWP Industrial Machinery Resources!

NWP offers several resources supporting Industrial Machinery Manufacturing Development, with some of them being: The area's strong manufacturing history and work ethic; A central location to major industrial markets in the East and Midwest; Local manufacturers' experience in building tools and dies for machinery manufacturing; Interstate highway access afforded by I-80, I-90 and I-79 for workers commuting and travel time to both suppliers and customers; And general training strengths found at PMI, Penn State, Erie, Edinboro University and Clarion University. All of which are advantages for developing the businesses in this sector. Nearly 7,300 people currently work in the Industrial Machinery Sector (NAICS 333) in NWP.



NWP Industrial Machinery Employment	
County	Jobs
Erie, PA	2,751
Mercer, PA	547
Venango, PA	1,370
Warren, PA	195
Crawford, PA	2,080
Lawrence, PA	325
Clarion, PA	0
Forest, PA	0
Total	7,268



## NW Pennsylvania's

*Strengths for Industrial Machining Firms*

- The low cost area versus all comparison cities.
- Excellent proximity to regional markets.
- Good presence of industrial machinery operations.
- Outstanding educational and training resources.
- Good site and build-to-suit opportunities.
- Great financial and training incentives to help firms with start-up and expansion.
- Outstanding professional resources that are ready, willing and able to assist firms.
- Reasonable cost of living.

